

Sales Performance (Dec. 2023)

Asahi Group Japan, Ltd.

■ **Asahi Breweries**

【Revenue by category (YoY)】

	Dec.	Jan.-Dec.
	YoY (%)	YoY (%)
Beer-type beverages	98	103
Whiskey and Spirits	114	120
RTD	110	103
Wine	99	103
Shochu	94	107
Non-alcohol beverages	115	107

<Sales Volume by brands (YoY)>

(unit/'000 cases)	Dec.		Jan.-Dec.	
	Cases	YoY(%)	Cases	YoY(%)
Super Dry	8,940	101	71,310	104
Style Free	1,220	97	12,190	98
Clear Asahi	1,290	90	14,170	99

※1case=633ml×20 bottles

■ **Asahi Soft Drinks**

【Sales Volume by brands (YoY)】

	Dec.	Jan.-Dec.
	YoY (%)	YoY (%)
Mitsuya	111	100
Calpis	107	96
Wonda	84	87
Juroku-cha	116	89
Oisii-mizu	120	113
Wilkison	97	101
Focus 6 Brands Total	103	97
Asahi Soft Drinks Total	102	102

■ **Asahi Group Food**

【Revenue by business (YoY)】

	Dec.	Jan.-Dec.
	YoY (%)	YoY (%)
Mintia	123	123
Ippon Manzoku Bar	91	97
Amano Foods(Miso soup)	92	94
Dear-Natura	112	108
Wakodo(Baby food)	103	103
Balance-kondate series	95	101
Asahi Group Food Total	104	103